PRESS RELEASE

Schaerer Medical AG looks back to a successful first quarter of 2011.

The only Swiss manufacturer of mobile operating tables expanded its product range, has successfully obtained the registration of its products in China and achieved a unit growth of 72% plus a top line growth of 34% compared to the previous year. The low exchange rate of the US dollar and the EURO past not without a trace to Schaerer Medical, though.

(Münsingen/Switzerland, 11th April 2011) – Schaerer Medical presented its first innovation already in the first quarter: the Schaerer® SAPL. A Shoulder Arthroscopy Plate which is especially designed for heavy weight patients up to 220 kg and fits on the universal surgery table schaerer® arcus. The lateral elements can be swung away 90° or even taken off. A gas spring makes the handling of the plate easy, even with heavy patients up to 220 kg. In 2011 Schaerer Medical invests further into innovation and product development, in quality control as well as in expanding and improving its worldwide service. The company will launch at least three more innovations in 2011.

Medical technology requires full compliance to security and quality. For that reason Schaerer Medical is proud to announce that the registration of its products was successfully obtained in China. Furthermore, the US subsidiary Schaerer Mayfield Inc. is now fully integrated and US business is developing according to plan. Moreover the new structure of the Indian market is generating significant growth in this market. In spite of some politically and economically instable markets, the above mentioned actions have strengthen even more the position of Schaerer Medical as a worldwide leading manufacturer of mobile surgery tables and medical accessories for all surgical disciplines. Schaerer Medical strengthens its leading position in the domain of medical technology, especially as far as mobile surgery tables are
concerned – and will also stand their ground in the future. With this development Schaerer Medical continues its growth and success story of last year and consolidates the customer’s confidence in our efficiency.

Even the Swiss publisher of the Neue Zürcher Zeitung tributes a recognition to Schaerer Medical. We are mentioned in the book “Wirtschaftswunder der Schweiz” (Economic Miracles in Switzerland) in the medical technology section and are considered one of the first companies which have set the ground for the Med-Tech Industry in Switzerland.

ABOUT SCHAERER MEDICAL AG
Schaerer Medical was established in 1892 and is a leading Swiss developer and producer of mobile operating tables, medical equipment and special accessories for all surgical disciplines and ranges of application. Schaerer® products stand for highest precision, quality and a long-life cycle. As a partner of medical sciences, Schaerer Medical continuously invests in innovative products in close cooperation with leading surgeons and personalities of the medical sector. Schaerer Medical distributes its products through its US-subsidiary Schaerer Mayfield USA, Inc. and a global network of distributors in more than 75 countries. The local service partners guarantee worldwide availability of schaerer® products, first-class local service and customer proximity.

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